HOPE For All

We're Growing

Annual Report 2022

Growing in Our Community

In our reach...
We now have government, nonprofit, and church partners.

70

In recognition...
Many people around Anne Arundel County support our mission to serve.

Internally...
Our new warehouse racking and barcoding system helps us work smarter.

10,680
Clients Served
All Programs

In faith...
Our community has helped us reach more people than ever this year.

HOPE For All has seen continued growth in the past year in so many areas. Yet our focus is always on our clients and their needs. Sometime people's lives don't bloom and grow in the way they expect. They need others to walk beside them and help them thrive. HOPE For All comes into their lives when they truly need hope.

We have been blessed to be able to grow with the community's needs. As those needs deepen, we are committed to meeting them with God's provision and an open heart. Let no one be forgotten.

Connie Cooper, Executive Director

"It may seem that those who are poor and needy have been forgotten, but God will not forget them. He will not leave them without hope." (Psalm 9:18 ERV)

Board of Directors

Charles Wagner, President Donna Robinson, VIce President Michael Gallina, Treasurer Lisa Knell, Secretary
David Chaffee Matthew Evans Sandy Hartzell Kevin Loftis Linda Swenson

Leo Zerhusen, Founder and Ambassador

Growing Our Volunteers

12,000+ Hours Served

Growing Our Programs

Turning Houses Into Homes

Our signature program assisted **1046** people with furniture, housewares, linens, and clothing.

Who do we serve?

4% Asian
48% Black
12% Multi-Racial
35% White
1% Other

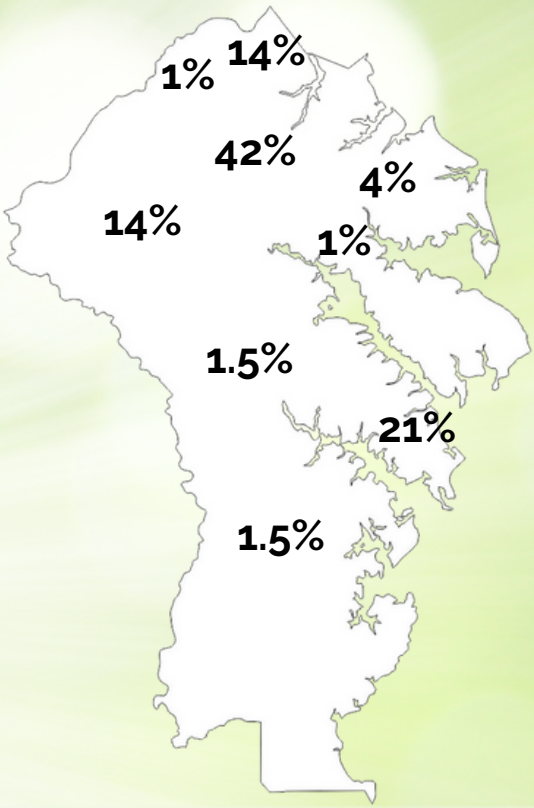
82% Women and Children

194 Female Head of Household

108 Disabled

37 Age 62+

Where do our clients live?



Meet Maura

Our client Maura is one of thousands of people in our community who experienced the struggles of homelessness and the need for HOPE For All. Her journey took her from living with family, friends, and then to a shelter until an apartment became available for her.

The blessing of housing comes with an attendant problem: how to furnish that home. HOPE For All supports churches, government agencies, and nonprofits that work directly with people in need. Through a referral, we met Maura at her apartment to determine what essentials would help her to turn her house into a home.

Maura was lifted up with donations of furniture, kitchen supplies, and linens. What was once an empty apartment became a place that Maura would be able to make her own, thanks to the supporters of HOPE For All.

Our HOPE Truck Crew...

- delivered furniture to **363** families last year
- delivered **421** beds
- made **435** trips to pick up donations from the community.

Clothing

We provided clothing to **722 people**-- **a 60% increase over last year**-- who were in public schools, in recovery, homeless, placed in emergency care, leaving prison, disabled, and more.

Coronavirus Relief

A grant from Arundel Community Development Services enabled us to provide cleaning supplies and toiletries to area food pantries for distribution to more than **8,000** people.

Income

Financial Donations: $ 699,162
From Grants, Foundations, Churches, Businesses, and Individuals

Fundraising: $137,386

Value of Gifts In Kind $ 304,689
Donations of Furniture, Clothing, Housewares, Linens, Cleaning Products, Toiletries, and Other Supplies

Distribution of Expenses

Program 86%
Administration 7%
Fundraising (including grants) 7%

Church Partners and Supporters

Abundant Life Church
Allelon Community Church
Annapolis Evangelical Presbyterian Church
Asbury United Methodist Church
Bay Area Community Church
Christ Our Anchor Presbyterian Church
Christ the King Catholic Church
Covenant LifeHouse Ministries
Eastport Methodist Church
Friendship Church of the Brethren
Glen Burnie United Methodist Church
Lighthouse Church
Linthicum Heights United Methodist Church
Nichols-Bethel United Methodist Church
Our Lady of the Chesapeake
Our Lady of the Fields Catholic Church
Severn Christian Church
Severn Covenant Church
Son Rise Fellowship Ministries
St. Alban's Parish
St. Andrew by the Bay Catholic Church
St. Bernadette Parish
St. Charles of Brazil
St. Christopher By the Sea
St. Elizabeth Ann Seton Church
St. John the Evangelist Catholic Church
St. John Lutheran Church
St. Lawrence the Martyr Catholic Church
St. Martin's in the Field Episcopal Church
St. Mary's Parish Annapolis
St. Philip Neri Catholic Church
The Broken Wall Community Church
The Church at Severn Run
The Light Has Come Evangelical Ministries
Woods Memorial Presbyterian Church

Grants

American Endowment Foundation
Anne Arundel Women Giving Together
ACDS: AACO Community Support Grant
ACDS: Coronavirus Relief Fund Program
ACDS: Local Development Council/ LIVE Casino
Bank of America Charitable Foundation
Chartwell Charitable Foundation
City of Annapolis
CFAAC/Creston and Betty Jane Tate Foundation
CFAAC/Haller Family Fund
CFAAC/Neal Lehner Family Fund
Dept. of Social Services CARES Funding
Enterprise Holdings
Fidelity Charitable
Henry E. Niles Foundation, Inc.
Housing Commission AACO
Impact100 Greater Chesapeake
Morgan Stanley
National Christian Foundation
O'Neill Foundation
Rogers-Wilbur Foundation Inc.
Schwab Charitable
St. Margaret's Church
Thrivent Choice
TowerCares Foundation
Vanguard Charitable
Walmart
Woods Memorial

Corporate Sponsors

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The MWE Partnership — Dedicated Service
Padova Technologies
Truist