

20  Years of Giving

Annual Report 2024

What began as an idea two decades ago to help people in need has flourished into a movement of service where the community comes together to offer hope to our neighbors. HOPE For All celebrated 20 Years of Giving this year, served our 20,000 client, and is poised to continue to meet the growing needs in our area.

We've come a long way from our beginnings when we collected soda tabs to buy gasoline, had no employees, and gave out one pot and one pan to get people started in their kitchen. Today, we are blessed to receive grants, as well as corporate, church, community group, and individual donations that truly help us turn a house into a home for those creating a new beginning for themselves.

As always, we thank God that we are able to help so many, and we are indebted to our Community of Caring who are inspired to lift up those who reach out for our support. Whether it be a new bed, a table and chairs for family meals, or a pair of comfortable shoes that fit, HOPE For All is committed to providing for people's basic needs so that they feel the love of God in their lives.

Connie Cooper, Executive Director

"And my God will supply every need of yours according to his riches in glory in Christ Jesus." (Philippians 4:19)

Board of Directors

Charles Wagner, President Donna Robinson, Vice President Michael Gallina, Treasurer Rebecca Stanley, Secretary
David Chaffee Matthew Evans Sandy Hartzell David Thompson
Leo Zerhusen, Founder and Ambassador



More than

14,000 Hours

Donated by Volunteers to
HOPE For All

In The News

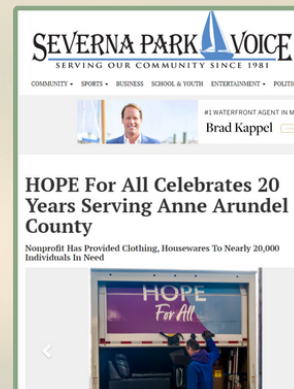


What's Up? Annapolis
Dec. 2023



In acknowledgement of HOPE For All's commitment to ethics, accountability, and transparency, Maryland Nonprofits awarded the Standards of Excellence Basics recognition to Executive Director Connie Cooper for our nonprofit.

Standards
basics



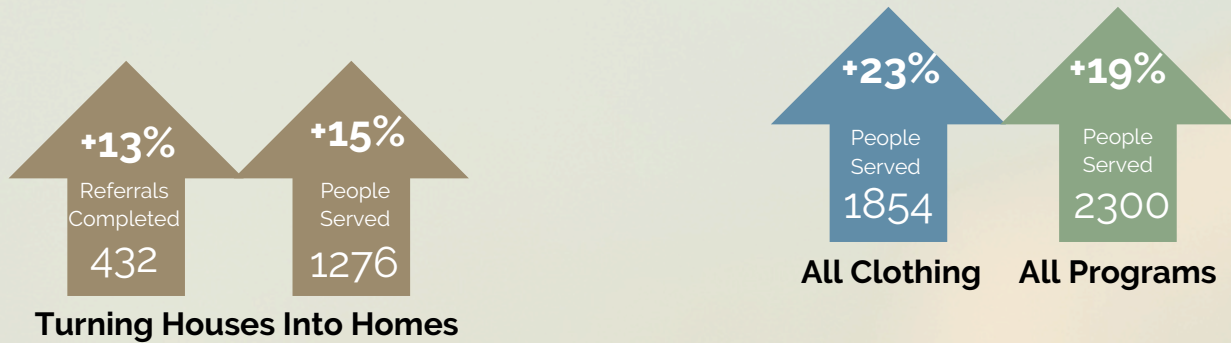
Severna Park Voice
March 2024



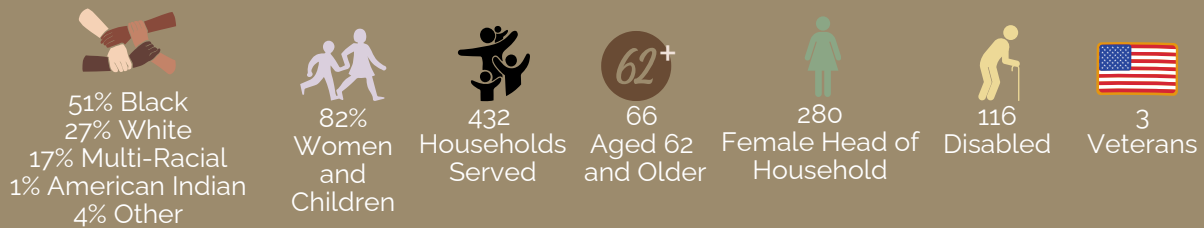


Clients and Counting

Over this past year, we saw substantial increases in the amount of referrals we received for people who need our help. Grants enabled us to add staff, and we reached out to the community for targeted collections to get our clients what they need to live. By year-end (June 30, 2024), we served more people in FY24 in our programs than ever before.



Turning Houses Into Homes



Top Delivery Areas #1 Annapolis #2 Glen Burnie #3 Brooklyn Park/Brooklyn/Curtis Bay #4 Severn

"You likely don't hear it enough—you are changing lives, you are making a difference, and I know I am just one story, one experience out of thousands who feel the same." Client Leslie Beers

**608
Beds
Delivered**

Client Monica Parker brought her family to our Bowling for HOPE event and discussed the impact HOPE had on their lives.



Celebrating HOPE

Twenty Years of Giving



Our twentieth anniversary celebration at The Atreum in Annapolis brought together friends and supporters for a memorable night out. We unveiled our tribute to founders Leo and Diane Zerhusen, which was later placed in our warehouse entry.



With vision and compassion for God's children, Leo and Diane Zerhusen founded HOPE For All in 2004 to improve the lives of people in our community. May their dedication and commitment be an inspiration to all.

Income

Financial Donations: \$ 653,540

From Grants, Foundations, Churches, Businesses, Community Groups, Individuals, and Savings Interest

Fundraising: \$186,486

Value of Gifts In Kind \$ 514,960

Donations of Furniture, Clothing, Housewares, Linens, Cleaning Products, Toiletries, and Other Supplies

Distribution of Expenses

Program 84%

Administration 9%

Fundraising (including grants) 7%

Church Partners and Supporters

Abundant Life Church
Allelon Community Church
Annapolis Evangelical Presbyterian Church
Asbury United Methodist Church
Bay Area Community Church
Christ Our Anchor Presbyterian Church
Christ the King Catholic Church
Covenant LifeHouse Ministries
Downtown Hope
Eastport Methodist Church
Friendship Church of the Brethren
Glen Burnie United Methodist Church
Lighthouse Church
Linthicum Heights United Methodist Church
Nichols-Bethel United Methodist Church
Our Lady of the Chesapeake
Our Lady of the Fields Catholic Church
Rejoice Fellowship
Severn Christian Church
Severn Covenant Church
Son Rise Fellowship Ministries
St. Alban's Parish
St. Andrew by the Bay Catholic Church
St. Bernadette Parish
St. Charles of Brazil
St. Christopher By the Sea
St. Elizabeth Ann Seton Church
St. John the Evangelist Catholic Church
St. Joseph Catholic Church, Odenton
St. Lawrence the Martyr Catholic Church
St. Martin's in the Field Episcopal Church
St. Mary's and St. John Neumann Pastorate-Annapolis
St. Philip Neri Catholic Church
The Broken Wall Community Church
The Church at Severn Run
The Light Has Come Evangelical Ministries
Woods Memorial Presbyterian Church

Grants

ACDS: AACO Community Support Grant
ACDS: Laurel Race Course
ACDS: Local Development Council/ LIVE Casino
Blackbaud Giving Fund
CFAAC/Burrows Charitable Fund
CFAAC/Fund for Anne Arundel
CFAAC/Haller Family Fund
City of Annapolis
Community Foundation of Howard County
Dept. of Social Services
Enterprise Holdings
Fidelity Charitable
Henry E. Niles Foundation, Inc.
Housing Commission of AACO
Knott Foundation
National Christian Foundation/Cecil Family Giving Fund
Northrop Grumman
The William J. and Dorothy K. O'Neill Foundation
Phillips Foundation
Rogers-Wilbur Foundation Inc.
Rotary of Annapolis
Schwab Charitable
St. Margaret's Church
T. Rowe Price Charitable
Thrivent Choice
Vanguard Charitable
Walmart
Wawa Foundation
Woods Memorial Presbyterian Church

Corporate Sponsors

